# Mid-West Economic Insights

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#### General Economic Update (Mid-West)



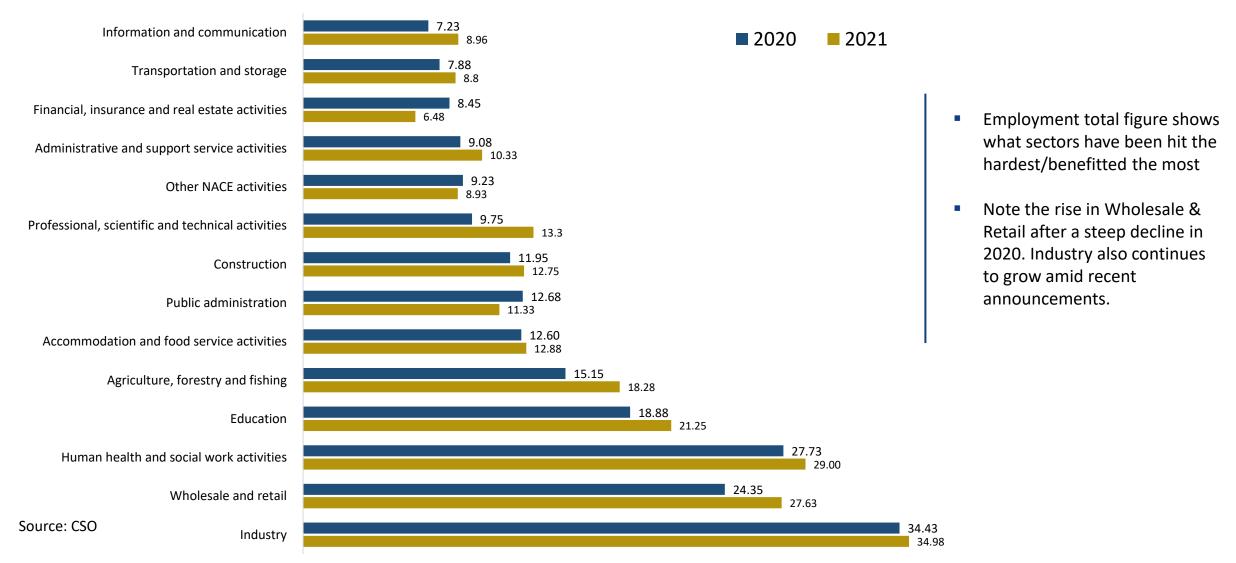
Property Overview (Mid-West)



Rental Affordability Case Study (Limerick)

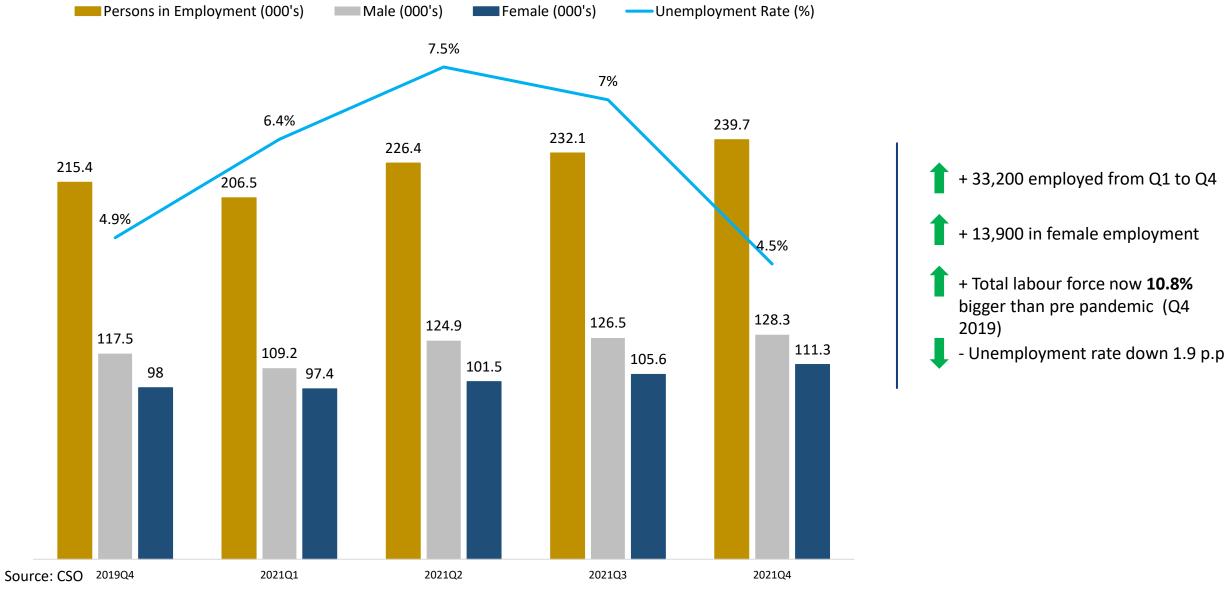


#### 1. Mid-West Sectoral Employment (000's)



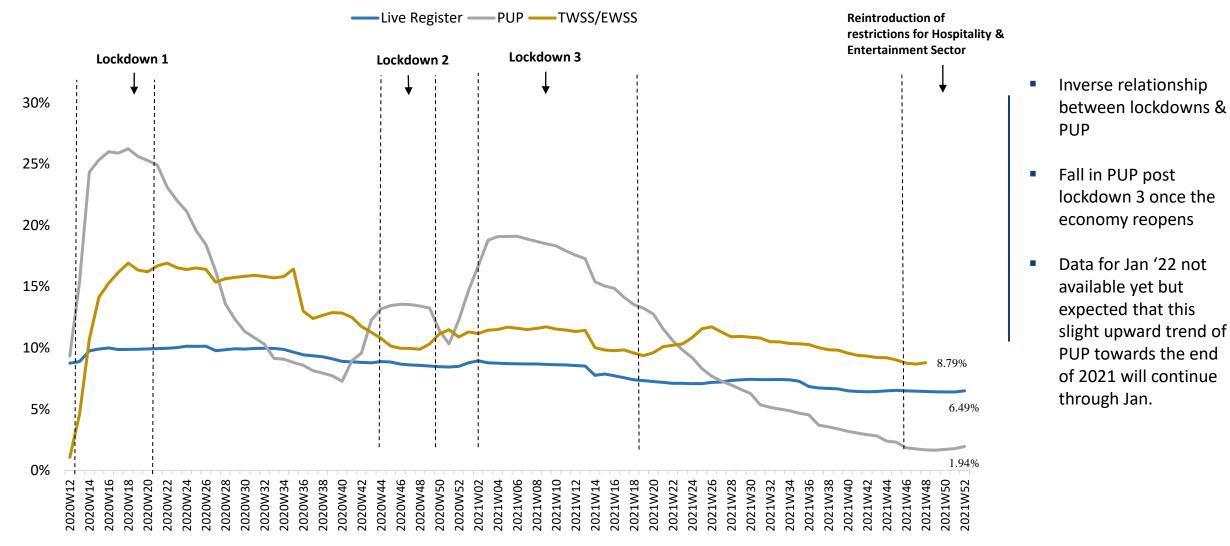


#### 2. Mid-West Labour Statistics





#### 3. Mid-West Income Supports: Labour Force (%) in Receipt of Income Supports



Source: CSO



#### 4. IDA Mid-West

Region/Year	2019	2020	2021	Yr-Yr %	2015-2021
National	248,450	258,558	275,384	6.5%	35.0%
Dublin & Mid-East	125,580	159,560	172,021	7.8%	41.6%
South West	43,812	46,275	47,572	2.8%	29.3%
West	27,014	27,693	29,419	6.2%	39.6%
Mid-West	24,031	24,095	25,270	4.9%	30.3%
South East	13,096	13,868	14,932	7.7%	34.3%
Border	8,722	8,495	8,721	2.7%	-12.3%
Midlands	6,195	6,265	6,868	9.6%	29.8%

Source: IDA



#### 5. County Incomes (2019, 2022 release)

Disposable Income Per Person €30,000 €24,540 €25,000 €21,972 + 18% increase for Mid-West (2010-2019) €20,263 €19,535 €19,168 €20,000 + 28% increase for Limerick 18,605 €17,965 €20,113 €17,355 + 12% increase for Clare €15,000 €18,246 €16,222 + 10% increase for Tipperary €10,000 Pandemic likely to impact recent years figures €5,000 inflationary Cost and environment likely to have an impact €-2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 Mid-West Tipperary - Clare —— Limerick

Source: CSO



#### 6. Regional GVA (2019, 2022 release)

147,307 Dublin 5,170 89,090 South West 5,210 34,453 Mid West 4,777 32.095 Mid East -844 25,004 South East 2,968 12,203 West -102 Border 305 Midland -1.142 **GVA vs GDP** 0 20,000 40,000 60,000 80,000 100,000 120,000 140,000 160,000 180,000 2019 2020

**Regional GVA** 

#### Source: CSO



#### Think of GVA as a regional GDP

- Measures added value generated by production of goods and services
- Mid-West in decent shape due to concentration of FDI & other key industries

The difference between the two concepts is that GDP is measured after including product taxes (e.g. excise duties, nondeductible VAT, etc.) and deducting product subsidies while GVA is measured prior to adding product taxes but includes product subsidies

#### 7. Office Market Review

Galway	2020	2021		
Office Take Up	2,675 sq m	7,050 sq m	Dublin 2020	2021
ailability	14,900 sq m	26,350 sq m	Office Take Up 167,700 sq m	102,485 sq
			Availability 457,685	585,150 sq
Vacancy Rate Under	4.8%	8.3%	GALWAY GALWAY JUBLIN Vacancy Rate 11.7%	14.6%
Construction	23,650 sq m	11,675 sq m	Under 394,785 sq m	454,050 sq
			Construction	•
Limerick	2020	2021	LIMERICK Zurger	
Office Take Up	13,300 sq m	10,575 sq m		
Availability	35,485 sq m	36,200 sq m	CORK	
Vacancy Rate	9.0%	8.9%	Cork 2020 2021	
Under Construction	0 sq m	8,900 sq m	Office Take Up 32,000 sq m 12,200 sq m	
			Availability 76,100 sq m 91,800 sq m	
			Vacancy Rate 11.7% 13.9%	
Wakefield				



#### 8. Industrial Market Review

Limerick	2019Q4	2021Q3	
YTD Office Take Up	25,700 sq m	25,000 sq m	
Availability	107,000 sq m	43,650 sq m	
Vacancy Rate	12.1%	4.3%	
Under Construction	28,150 sq m	13,600 sq m	

Source: Cushman & Wakefield



#### 9. Commercial Property Report

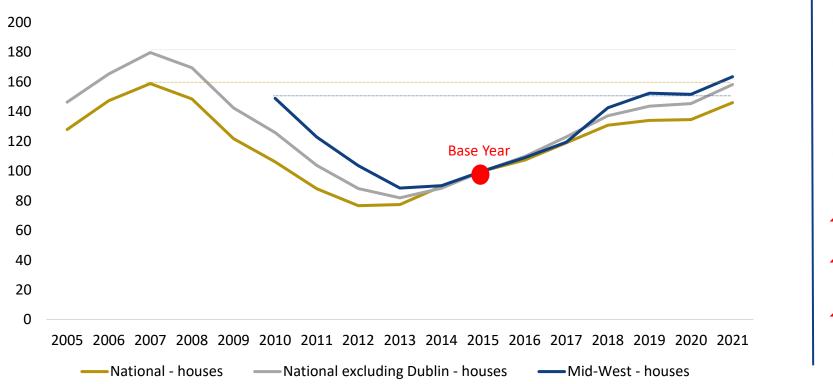
Limerick		Clare		Tipperary	
1	Commercial vacancy increased from 16.2% to 16.7% (YoY to Q4 21)	↓	Commercial vacancy decreased from 15.3% to 15.2% (YoY to Q4 21)	1	Commercial vacancy increased from 14.4% to 14.5% (YoY to Q4 21)
<b>7</b> <sup>th</sup>	Highest commercial vacancy in the state (State average 13.9%)	9 <sup>th</sup>	Highest commercial vacancy in the state (State average 13.9%)	10 <sup>th</sup>	Highest commercial vacancy in the state (State average 13.9%)
<b>21.8%</b>	Commercial vacancy in Newcastle West (14 <sup>th</sup> highest town in the state, Ballybofey highest at 30.0%) – Up from 21.7% YoY	<b>26.2</b> %	Commercial vacancy in Kilrush (4 <sup>th</sup> Highest Town in the State) increase from 25.9% YoY	17.9%	Commercial vacancy in Clonmel (Down from 18.5% YoY)
19.4%	Commercial vacancy in Limerick City – up from 18.5% YoY	23.9%	Commercial vacancy in Shannon (8 <sup>th</sup> Highest Town in the State) – up from 23.7% YoY	<b>17.2%</b>	Commercial vacancy in Nenagh (Up from 15.2% YoY)
	(Cork City = 12.9%, Waterford City 16.5%, Galway City 18.4%)	18.1%	Commercial vacancy in Ennis (Down from 18.4% YoY)	1 <b>7.9%</b>	Commercial vacancy in Thurles (No change)

Source: GeoView



- Small incremental trends / changes matter
- Need to prioritise using existing stock
- Need to examine state of existing stock. Can it be used? Is it derelict etc Need to make it more viable to conduct business in town / city centres
- Movement being made on re-purposing old pubs, but need to move quicker

#### 10. Residential Property Price Index



- Housing data only, apartments not available
- Mid-West growth greater than national, and national excl. Dublin
- Does not necessarily mean prices are higher in the Mid-West but reflects supply and demand
- Mid-West grew by 7% from 2019
- Pandemic did little to quell price increase
- It will feed into ability to attract talent

+ 46% increase nationally from 2015

+ 58% increase nationally excl. Dublin from 2015

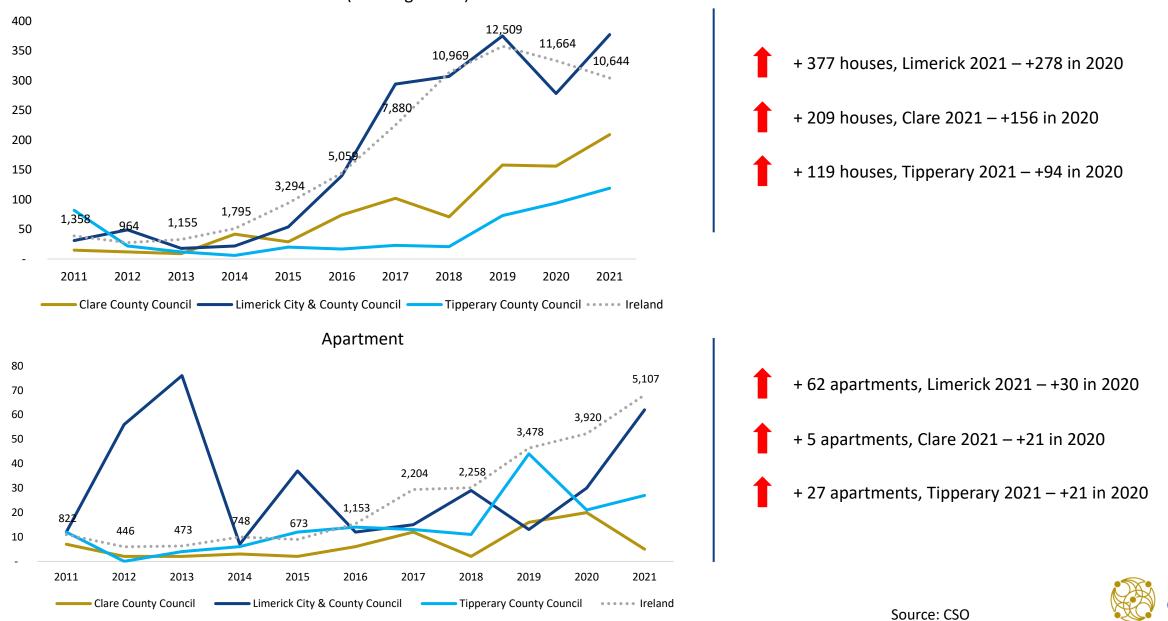
+ 64% increase in Mid-West from 2015

Source: CSO



#### **11. New Dwelling Completions**

Scheme House (Housing Estate)



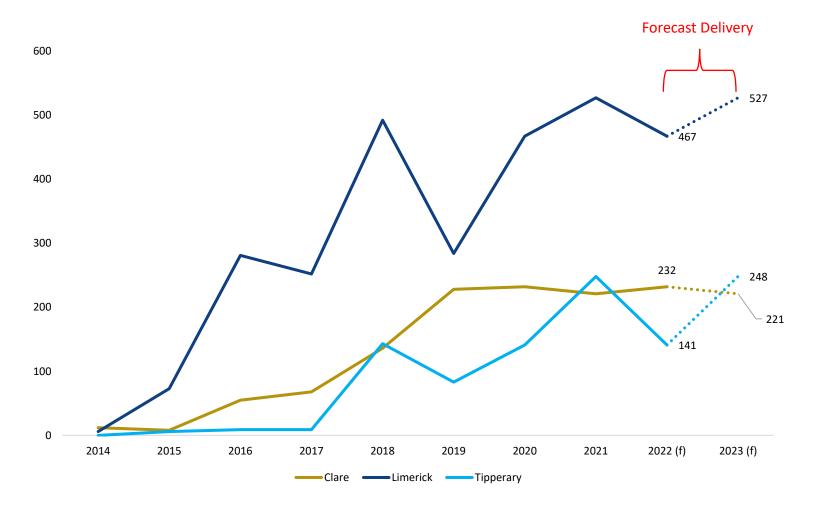
Limerick

### 11.1: Why the red arrows? We are adding supply each year

County	Total Home Delivery 2019*	Total Home Delivery 2020*	Total Home Delivery 2021*	Housing Requirement for NPF 50:50	Baseline Requirement to 2026
Limerick	552	509	606	1,826	1,110
Clare	383	394	410	290	567
Tipperary	323	300	315	348	792
* Includes one off hous	ing, source: CSO			Source: ESRI, city bias, distribution is different	Source: ESRI, 28,000 homes needed per year – almost 1million additional people to 2040



#### 12. New Dwelling Commencements (Excl. One off Housing)

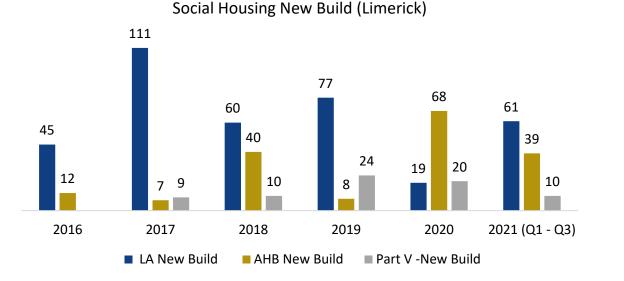


- Commencements in housing not stable
- Likely not to reach level of delivery required as per ESRI

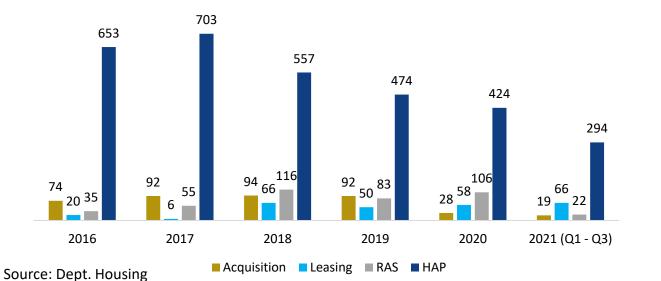
Source: Central Statistics Office



#### 13. Social Housing Delivery



Social Housing Other Delivery (Limerick)



- Inadequate state delivery leads to increase in HAP causing further pressure on the private rental sector
- Social housing delivery figures included in overall delivery figures, final number of homes available to owner occupiers smaller than quoted
- Social housing waiting list forces accountability for delivery. No such list for affordable housing.
- Housing Assistance Payments cost the state c. €600m per year with total such housing supports c. €1 billion in current expenditure per year
- 62,000 households on national social housing waiting list (27% waiting 7 years or more) (2020)
- Clare has 1,202 on waiting list, Limerick 2,081 and Tipperary 1,259 (2020)
- 45.6% of national households on waiting list are currently in PRS



#### 14. Limerick Rental Availability – A case study in rental (own accommodation) availability in Limerick City from the 15<sup>th</sup> of February to the 11<sup>th</sup> of March



Data Source: Daft & My Home

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#### 15. Limerick Rental Affordability

Single Person Affordability Threshold





#### Couple Affordability Threshold





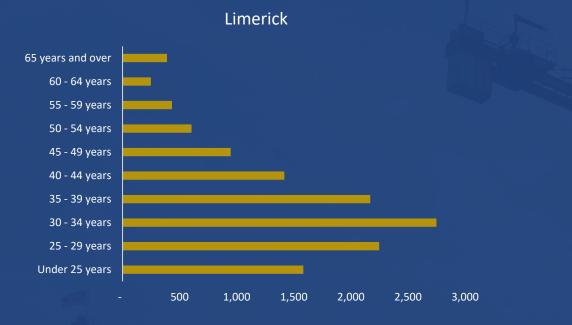


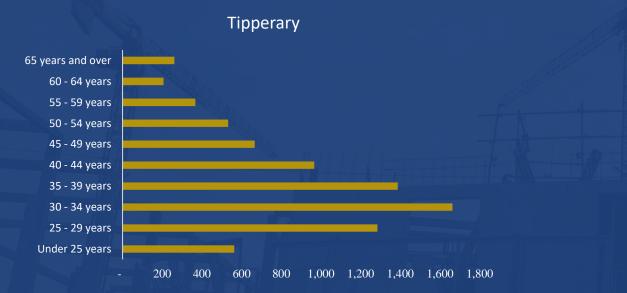
Forecasted using 2019 SILC data from CSO combined with forecasted employee compensation from CBI

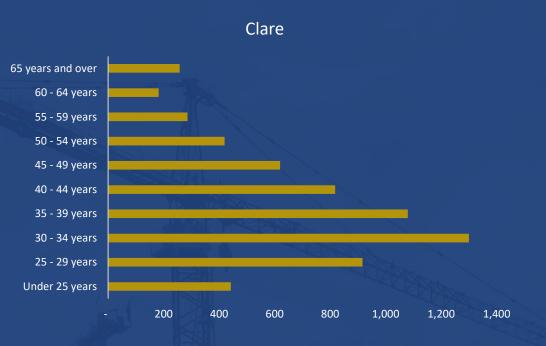
Forecasted average disposable income per person in Limerick in 2022: c. €28,000\*

Data Source: Daft, My Home & CSO

#### 16. Mid-West Home Ownership – Number of Renters







#### Key thoughts

- Need to be worried about younger cohorts
- Pension issues are a worry, cant afford rent at older age c. one third of workers have no private pension
- Public pension system reform
- State to provide age appropriate housing
- Either a large increase in home ownership or large increase in state home provision



(CSO, 2016)

### If we want more of this....



Irish lab tech company's expansion to create 10 new jobs in Tipperary



#### Edwards Lifesciences to create 250 extra jobs at new Limerick plant

#### JOBS ALERT: HSE hiring Staff Nurses and Clinical Nurse Managers across Limerick, Clare and Tipperary

HSE Mid West Community Healthcare Older Persons Services are recruiting Staff Nurses and Clinical Nurse Managers 1&2 across Limerick, Clare and N. Tipperary. Applications close Feb 13th



JOBS ALERT: HSE hiring Staff Nurses and Clinical Nurse Managers across Limerick Tipperary

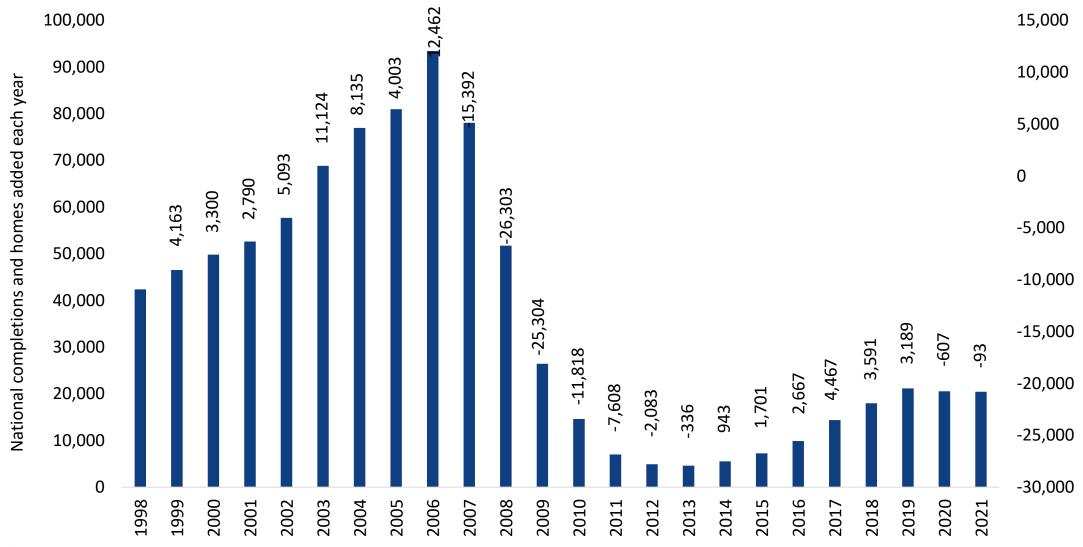






FIRST LOOK: New Jysk store opens in Thurles

# Then we need more of this...

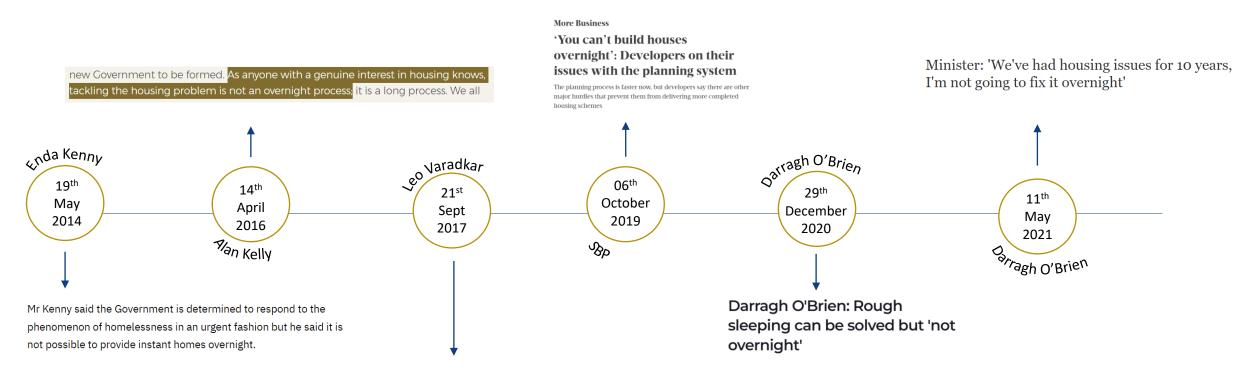


Limerick Chamber Advancing business together

Source: CSO

## Not this ...

# 66 Housing can't be built overnight J



He added that the current crisis facing the country will not be fixed overnight, and that while the Government is making great progress, it is not enough to solve the problem.



# Thank-you

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